

Presented By:
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Vice President & Executive Director
Emerging Markets and Funded Projects

TRIMBLE

Transforming the way the world works

Merci

**Côte d'Ivoire
African Union
UNECA**



Our success = customer success



Financial strength

\$3.152B
in non-GAAP revenue

≈\$1.3B ARR
(+9% growth)

NASDAQ
TRMB



Global vision

11,000+
Employees

Facilities in
40+ countries

Customers in
150+ countries



Technology leader

R&D centers in
15 countries

\$400M+/year
invested in R&D

2,000+
active patents



Common platforms are leveraged across targeted industries



AGRICULTURE



GEOSPATIAL



TRANSPORTATION



BUILDING
CONSTRUCTION



CIVIL ENGINEERING
& CONSTRUCTION

Strategic Emerging Industries



FIELD SERVICES



FORESTRY



RAIL



ELECTRIC UTILITIES



WATER UTILITIES



LAND
ADMINISTRATION

Trimble's Technology Evolution

Positioning & Sensors

- Scanner
- Total Station
- RFID
- GNSS Receiver
- Image capture
- Laser tools
- Machine control

Connectivity

- Cell
- Radio
- IP
- WiFi
- Bluetooth
- Satellite

Modeling

- Virtual Reality
- Farm Management
- Field Inspection
- 3D modeling
- Point cloud
- Visualization
- Project Management
- Mechanical design
- Structural design

Analytics

- Work Management
- Yield Management
- Fleet analytics
- Driver safety
- Environmental
- Cost analysis
- Time analysis
- FEA
- Road/rail alignment
- Design coherency

Heavy
Construction



Survey
Cadastral



Building
Construction



Agriculture



Transportation
Logistics



Emerging
Markets



Thank You

For Questions or Feedback please contact:

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THANK YOU

GRAZIE VINAKA
ERIMA KASIH
TAKK
merci

감사합니다
謝謝
謝謝
ありがとう